

Why Partner with TPx

Grow your business and make your customers' IT experience easy with TPx. Our focus is making your business more simple for you and your customers.

TPx works as one simplified IT provider, giving your customers one partner they can trust — making IT solutions easy for them to understand and easy for you to grow your business.

Let's get together and talk about a great new partnership!

Visit [TPx.com/channel](https://www.tp.com/channel)



Expand Your Customer Base and Business

Broad Portfolio

Keep it simple and partner with one provider for all of the solutions your customers need. TPx has long-standing relationships with key suppliers like Cisco Webex, VMware, Silver Peak, Fortinet, Datto, and Poly. That's more options for your customers under a single TPx umbrella.

Nationwide Availability

We are where your customers are. Our services expand to nationwide coverage to address every branch and remote office in the country giving you

more opportunity to find new prospects.

Tailored Solutions

Your customers will receive specific solutions for their IT challenges. TPx provides vertical guidance, integration, and customization. That's less work for you and an easier experience for your customers.

Revenue Growth

TPx account managers help you grow revenue and expand your business by providing additional solutions to your existing customers while you get full compensation.

Easy Marketing

A wealth of marketing assets is ready for your logo and use. Education programs make it

easy to add new capabilities to your portfolio, target new markets, and offer new services.

Support for You and Your Customers

Top-Tier Residuals and Competitive SPIFFs

TPx offers excellent financial rewards paired with training and programs specifically designed to help you make the most of your sales efforts.

Personalized Support

Not only does TPx have solution architects available for customer calls in your local market, TPx specifically has a Channel Manager designated for your local market area.

Seamless Transactions

Enjoy simplified processes when your customers receive a single, easy-to-understand bill from a single provider like TPx.

Timely Escalation

Enjoy an easy, fast email escalation process where you, your customers, and employees will receive a response within 30 minutes to an hour. If further escalation is required, the manager of escalations and team of support professionals are just a phone call away

Partner IT Training

Need to learn more about new solutions? TPx provides partners with advanced IT training and one-on-one support from our experts.

Executive Leadership



Rick Mace
CEO

“Channel success is key for TPx in order to complete our mission — to be the #1 nationwide managed service provider.”



Patti Key
CRO

“To win in the channel, we need to be committed to the channel. To demonstrate that commitment, we’ve increased channel teaming inside TPx.”



Stacy Conrad
SVP
Channel Sales

“After 23 years in the channel, I have finally found a company that understands the channel, invests in the channel, and supports our partners every day!”

Solving Everyday IT Issues

We solve the most complex IT issues for businesses across the United States. We tackle IT strategies across the board ensuring cybersecurity peace-of-mind, rock-solid connectivity, and top-notch collaboration tools for your customers.



Networking

Increase productivity and remove complexity from within networks

- Internet connectivity
- Managed networks
- Managed Microsoft 365
- SD-WAN



Cybersecurity

Secure businesses with cybersecurity services

- Endpoint security
- Managed detection and response
- Managed firewall



Cloud Comms

Stay connected with unified communications

- UCx with Webex
- UCx with Microsoft Teams
- UCx SmartVoice



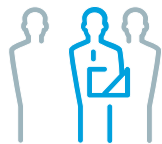
Business Internet

Seamlessly connect with customers and suppliers

- Internet access
- Private networking
- Hybrid WAN

Technology Experts Dedicated to You and Your Customers

TPx has a tenured team of technology experts at your disposal that can take care of implementation, management, and monitoring. We’ll help you stay two steps ahead of ever-changing technology, so your customers stay connected.



On-Staff Solution Architects

Our extensively trained team of solution architects work in all regions of the United States for local, comprehensive, and specialized support. They’re ready to help you close deals that may be difficult to navigate.



Extended IT Team

Managed or co-managed. Both options are available when your customers partner with TPx. No matter who you’re pitching to, we can offer simple or complex managed services giving you an opportunity to sell to teams of all sizes across the country.



24/7 Customer Service

Our customer service team is available 24/7 with advanced training. Tell your prospects they’ll always have an option for customer service, no matter when they might have an issue — day or night.



Security Advisory Services

Our expert team offers defensibility evaluations (free), cybersecurity gap and ransomware readiness assessments, vulnerability and penetration scanning and wireless security assessments.

Visit [TPx.com/channel](https://www.tp.com/channel) and start growing your business today.

Celebrating 25 Years

